



The South African Institute of Black Property Practitioners (SAIBPP) is the leading national member-based organization responsible for advocating for and facilitating transformation in the property sector and built environment. As a member of SAIBPP, you will automatically become part of, and gain access to a national network of leading property practitioners, built environment professionals and stakeholders. Grow and develop your business by accessing the various benefits available to our members and join a growing network of industry professionals and leaders.

**SAIBPP members receive the following benefits (please refer to full member benefits schedule):**

- Invites to exclusive SAIBPP networking events
- Opportunity to impact legislation and lobby industry stakeholders through industry dialogues and policy forums
- Invitations to exclusive previews to major developments and access to business opportunities, information/briefing sessions
- Free access to the SAIBPP Black Property Professionals Business Directory (to be launched in 2017)
- Discounted member rate for SAIBPP Annual Convention and other events
- Access to SAIBPP affiliate organisations: e.g. Black Business Council
- Discounted rates for SAIBPP professional development courses and workshops
- Marketing and business profiling through SAIBPP events, annual publication and website
- Discounted rates for advertising and business profiling on SAIBPP digital platforms and magazine
- Opportunity to impact the industry and access key industry stakeholders by joining a sub-committee
- Access to the latest industry information and updates
- Free copy (ies) of the SAIBPP Annual publication
- Access to relevant industry research papers
- Unique login access to restricted members area on SAIBPP website which includes: downloadable presentations, advertised business opportunities, discussion forum and more...

Members will not be allowed to act on any transaction or communication on behalf of SAIBPP nor use the SAIBPP logo to present views or solicit deals. The SAIBPP logo will only be utilized to illustrate membership of the organization. All members will act in accordance to rules and guidelines prescribed by SAIBPP when introducing their membership.



### **Membership criteria**

Membership is open to all individual, private companies, organisations and public entities employed or operating commercially in the commercial or residential property sector and built environment.

The board of directors reserves the right to refuse any application for membership. In the event that membership application is rejected and fees have already been paid, fees will be reimbursed within 7 days of written notice of application rejection. If membership is cancelled due to misconduct or non-adherence to the SAIBPP Constitution and code of conduct, membership fees will be forfeited.

Should a member wish to terminate their membership, 1 month written notice will be required. Notice should be addressed to the SAIBPP secretary.

### **Our Members Include:**

- Property investors
- Asset managers
- Property managers
- Leasing agents and brokers
- Property developers
- Property valuers
- Project managers
- Facilities managers
- Property consultants
- Researchers
- Banks
- Development Finance Institutions
- Building societies
- Insurance/assurance companies
- Government/State owned enterprises
- Pension funds
- Architects
- Attorneys
- Accountants
- Contractors
- Academics
- Quantity surveyors
- Civil engineers
- Land surveyors
- Arbitrators
- Town planners
- Landscape architects



## **FEES**

Membership fees are invoiced and to be paid annually before the last day of **February** each year. Fees are payable immediately on receipt of invoice.

New memberships that commence after the last day of February will be charged pro-rata. Membership is automatically renewed on an annual basis on the 2<sup>nd</sup> January of each year.

In accordance with the SAIBPP Memorandum of Incorporation, membership fees are subject to increase/adjustment each year as determined by the SAIBPP Board of Directors. In the case of resignation, cancellation or lapsed membership, a **re-registration fee of R1500** will be charged over and above the annual membership fee.

**Membership fees are divided into three categories:**

**INDIVIDUAL:** R1500 p/a

**STUDENT:** R200 p/a\*

*\*Student membership is only applicable to full time students who are currently enrolled in a recognised academic institution in a full time academic programme. Students enrolled in part time programmes are ineligible for Student Membership Proof of enrolment will be required.*

## **CORPORATE MEMBERSHIP**

Corporate members are permitted to register for any category of membership. The membership categories include: Platinum, Gold, Silver & Basic membership.

Only registered employees within a member company may benefit from SAIBPP corporate membership. Member companies will be required to supply details of all employees who are to be registered under their corporate membership within 7 days of paying membership invoice. It is the responsibility of each corporate member to inform the SAIBPP secretariat of any changes in employee membership.

SAIBPP Members Receive the following benefits					
<b>2018 MEMBERSHIP FEE STRUCTURE &amp; BENEFITS</b>					
	PLATINUM	GOLD	SILVER	BASIC	INDIVIDUAL
<b>ANNUAL MEMBERSHIP FEE</b>	<b>R50k</b>	<b>R30k</b>	<b>R15k</b>	<b>R3.5k</b>	<b>R1.5k</b>
<b>1. Discounted fees for SAIBPP events, publications &amp; exhibitions &amp; professional development courses</b>					
First year FREE PREMIUM ACCESS on the SAIBPP Professionals Business Directory*	x	x	x		
Reduced exhibition fees for exhibiting at the SAIBPP Convention	x	x	x		
Discounted corporate member rate for SAIBPP Annual Convention & other events	x	x	x	x	
Discounted rates for SAIBPP professional development course and workshops	x	x	x	x	x
Discounted member rate for SAIBPP Annual Convention and other events	x	x	x	x	x
<b>2. Business support, access to opportunities &amp; networking</b>					
B-BEE programme design support and/or partnership with SAIBPP	x				
Membership of the SAIBPP Executives Circle & Invitation to Exclusive Executives-Circle events	x				
Business-linking & meeting facilitation with SAIBPP members & stakeholders	x	x			
Invitation to exclusive Ministerial roundtables	x	x			
Invitation to exclusive SAIBPP business-briefing breakfasts: access live business opportunities	x	x	x	x	
Inclusion on the SAIBPP database and access to newsletters, industry information, policy updates & research	x	x	x	x	x
Invitation to SAIBPP general networking events	x	x	x	x	x
Invitation to SAIBPP policy dialogues: opportunity to input policy & legislation	x	x	x	x	x
Unique login and access to restricted content on SAIBPP website: presentations, research etc.	x	x	x	x	x
<b>3. Business Profiling &amp; Marketing</b>					
Preferential exhibition stand positioning in at the SAIBPP Annual exhibition	x	x			
Link to company website featured on the SAIBPP website	x	x	x		
One annual business feature in the SAIBPP newsletter (distributed to entire database)	x	x	x		
Company logo featured on the SAIBPP website	x	x	x	x	
One annual business profile web banner feature on the SAIBPP website per year	x	x	x	x	
Affiliate membership of the: Black Business Council & opportunity to serve as a representative of SAIBPP on BBC Committees	x	x	x	x	
Reduced advertising rates in MOAGI magazine (current distribution: 17000 readers)	x	x	x	x	
Eligibility to elect a representative from your organisation for SAIBPP board directorship	x	x	x	x	
Eligibility to join SAIBPPs working committees	x	x	x	x	x
<b>No. of permitted registered employees:</b>	<b>&lt;15</b>	<b>&lt;10</b>	<b>&lt;5</b>	<b>&lt;2</b>	<b>1</b>